

THINK

DISTRIBUTION

The Kansas City Region **North America's Inland Port Solution**

Kansas City is experiencing one of the largest industrial booms in its history.

As companies optimize their supply chain networks, they are implementing diversity in their shipments and use multiple corridor routes, such as Mexico's port Lazaro Cardenas which has a direct rail service from Mexico to Kansas City, Gulf Coast ports which also have direct rail service to KC, and traditional port facilities to the U.S. West Coast served by the main western rail lines. KC's central location and infrastructure assets provide companies efficient alternatives.

Kansas City has the physical infrastructure and services to support the global supply chain market.

- ◆ #1 rail center by tonnage
- ◆ #3 trucking center
- ◆ America's largest foreign trade zone (FTZ) area
- ◆ Most underground warehouse space in U.S.
- ◆ Largest air cargo airport in the Midwest

- ◆ **KC Logistics Park**
The BNSF Railway announced in 2006 that it would construct a **\$1 billion intermodal operation** in the southwestern part of the metro. The Allen Group is developing the 1,000-acre development that will increase Kansas City's available distribution space by close to **12 million square feet**.
- ◆ **CenterPoint-KCS Intermodal Center**
CenterPoint Properties is the master developer of a **1,000-acre** project that is the home to the Kansas City Southern (KCS) intermodal operation. The developer projects close to **seven million square feet** of industrial space at its completion.
- ◆ **KCI Intermodal Business Centre**
KCI has selected Trammel Crow to be the master developer of the first phase of development of on-airport industrial space. A **800-acre development** and an initial **525,000 square foot spec building** are planned. The development, conveniently located at the intersection of two interstate highways, is the first phase of a plan to leverage close to 8,000 acres of airport controlled land.
- ◆ **Northland Park**
Northland Park, located at Hwy 210 & N. Kimball Dr., Kansas City, Missouri is a 450 +/- park served by the Norfolk Southern intermodal operation and is located next to one of Triple Crown Services' key intermodal facilities. Several large distribution centers have located there over the last several years.
- ◆ **Build-to-Suit Projects**
As of 2010, several local and national developers announced spec building developments and intermodal logistics facilities in the Kansas City market. Spec building sizes are in the **250,000-600,000 square feet range and total close to two million square feet**.

Intermodal Activity

The Kansas City region currently has five intermodal yards used by four class 1 rail lines: UP, KCS, Norfolk Southern, and BNSF. These facilities lower transport costs for regional shippers making them more competitive and broaden their market reach.

For More
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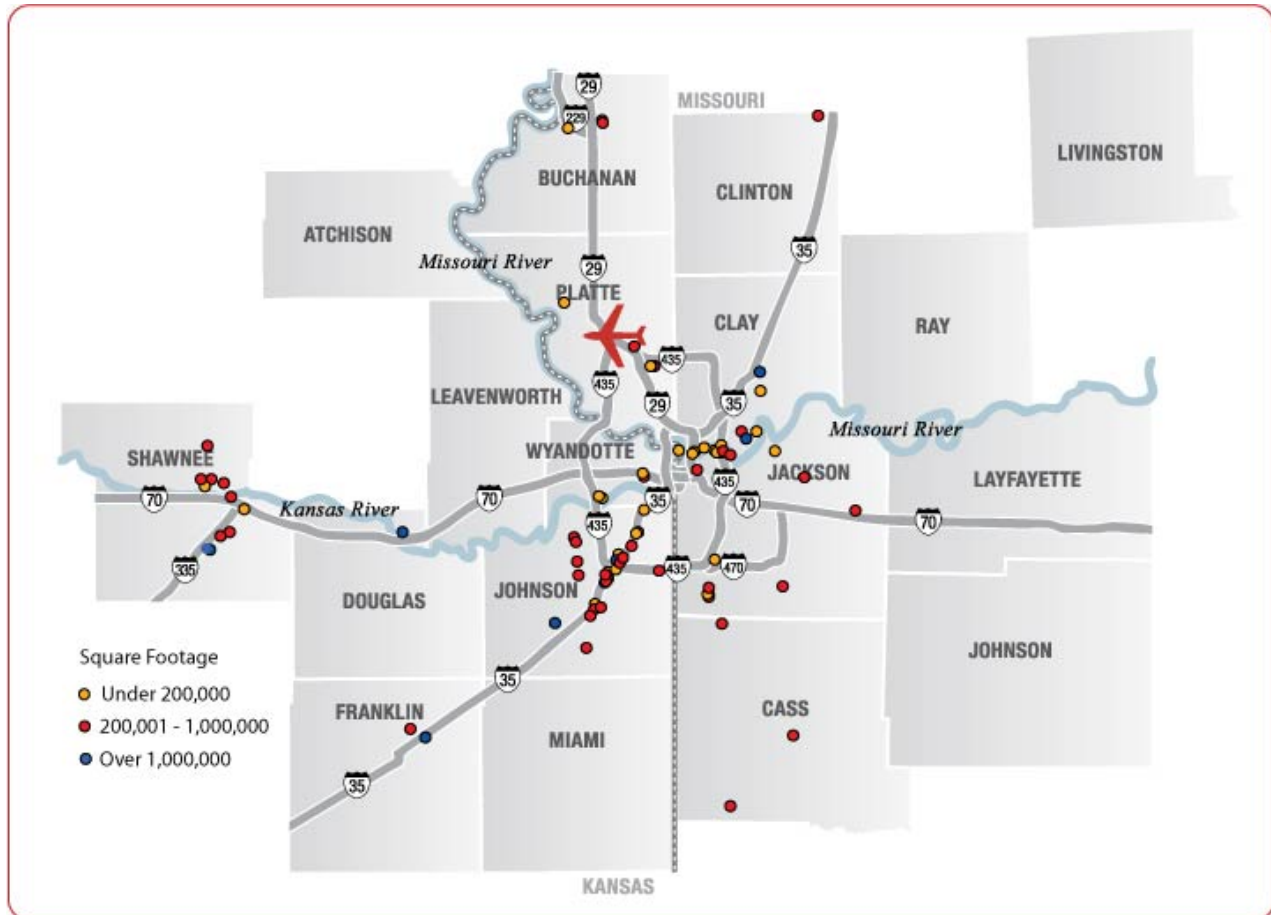
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SMART PORT
AMERICA'S INLAND PORT SOLUTION

KCSmartport.com

DISTRIBUTION REGIONAL SNAPSHOT



Select Distribution Centers in the Kansas City Region

- ◆ Aldi, Inc.
- ◆ American Eagle Outfitters
- ◆ Case New Holland
- ◆ Coca Cola Bottling
- ◆ Coleman Company
- ◆ Del Monte
- ◆ Federal Express
- ◆ Ford Motor Company
- ◆ Garmin International
- ◆ Goodyear Tire & Rubber Co.
- ◆ Grainger
- ◆ Hallmark Cards, Inc.
- ◆ Hill's Pet Nutrition, Inc.
- ◆ Home Depot
- ◆ Honeywell Aerospace Electronics System
- ◆ J.C. Penney Catalog Logistic Ctr.
- ◆ Kohl's
- ◆ Musician's Friend
- ◆ O'Reilly Automotive
- ◆ Pacific Sunwear
- ◆ Pepsi-Cola
- ◆ Prescription Solutions
- ◆ Pure Fishing
- ◆ Sony Electronics
- ◆ Target
- ◆ Toys 'R Us
- ◆ Tyson Foods, Inc.
- ◆ U.S. Toy
- ◆ Wainwright Industries
- ◆ Wal-Mart Stores, Inc.

“Kansas City was the most optimal location to get products shipped anywhere in the United States in 3 days or less. No other city could offer that kind of guarantee without expedited shipping costs.”

Jeff Kisling
 Vice President, Logistics & Services

Pure Fishing